

**Major Cities Violent Crime Report
Cities Reporting Increases
First Quarter 2017-2016**

	US	63 Agencies	Canada	10 Agencies
	57 Agencies		9 Agencies	
	2017/2016	2016/2015	2017/2016	2016/2015
Homicide	36	31	4	6
Rape/Sexual Assault*	23	36	6	5
Robbery	31	36	3	7
Aggravated Assault	18	34	4	3
Non-Fatal Shootings**	21 of 37	29 of 44	2 of 7	4 of 6

*Sexual Assault is the term used in Canada

**Not all agencies track non-fatal shootings as a separate category.

**Major Cities Violent Crime Report
% Change**

	US	63 Agencies	Canada	10 Agencies
	57 Agencies		8 Agencies	
	2017/2016	2016/2015	2017/2016	2016/2015
Homicide	+6%	+9%	-13%	+36%
Rape/Sexual Assault*	-4.6%	+4.2%	+ 7%	+2%
Robbery	+.07%	+5.8%	-. 08%	+15.3%
Aggravated Assault	+.01%	+6.8%	-2%	+.05%
Non-Fatal Shootings**	-.01%	+21.2%	-15%	+29%
	21 Agencies	Agencies	2 Agencies	5 Agencies

*Sexual Assault is the term used in Canada

**Not all agencies track non-fatal shootings as a separate category.



Major Cities Chiefs Association

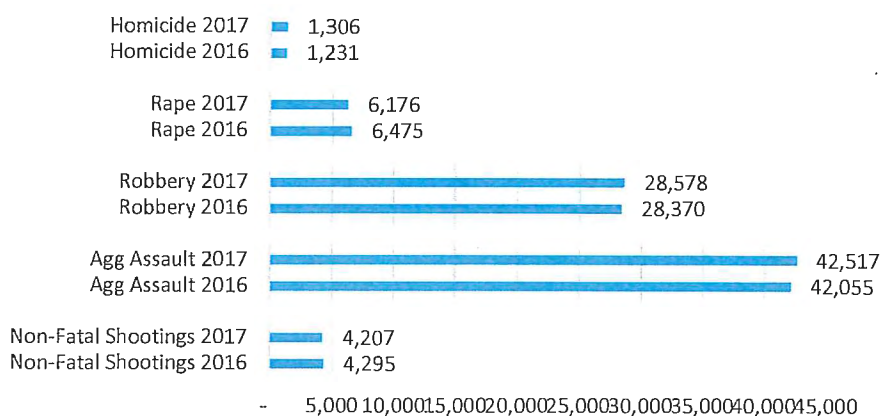
VIOLENT CRIME SURVEY– TOTALS First Quarter Comparison ¹ January 1 to March 31, 2017 and 2016

Contact: Darrel W. Stephens, Executive Director
704.996.5457
stephens@majorcitieschiefs.com

United States 57 Responding Agencies

United States	2017	2016
Homicide	1,306	1,231
Rape	6,176	6,475
Robbery	28,578	28,370
Aggravated Assault	42,517	42,055
Non-Fatal Shootings	4,207	4,295

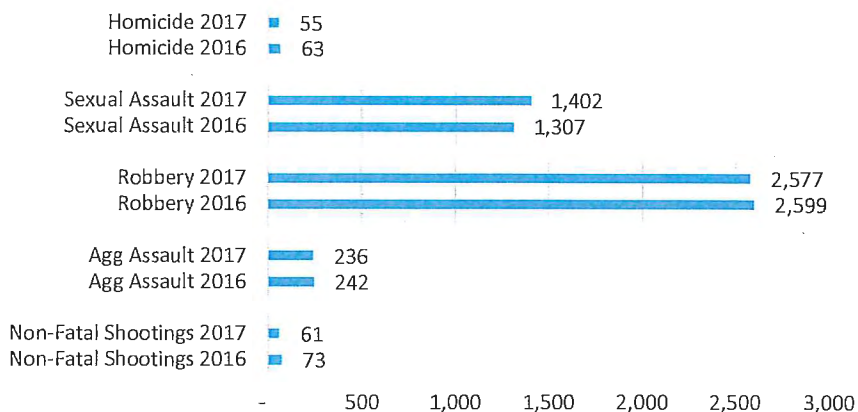
Totals in United States



Canada 9 Responding Agencies

Canada	2017	2016
Homicide	55	63
Sexual Assault ²	1,402	1,307
Robbery	2,577	2,599
Aggravated Assault	236	242
Non-Fatal Shootings	61	73

Totals in Canada



Indicates increase from 2016 to 2017.

As of April 28, 2017

1. Data is preliminary – not a final UCR/NIBRS report.
2. Canadian definition of Sexual Assault used to determine Rape numbers for Canadian agencies except Vancouver PD.



Major Cities Chiefs Association

VIOLENT CRIME SURVEY – TOTALS First Quarter Comparison ¹ January 1 to March 31, 2017 and 2016

Contact: Darrel W. Stephens, Executive Director
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stephens@majorcitieschiefs.com

United States	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Albuquerque Police	11	13	86	102	617	401	668	759	67	54
Atlanta Police	17	24	57	36	333	426	418	459	107	78
Aurora Police	4	3	74	87	166	131	235	249	15	8
Austin Police	7	4	158	173	254	250	562	533	N/A	N/A
Baltimore County Police	10	9	77	66	388	342	546	560	8	13
Baltimore Police	79	56	60	67	1,384	1,065	1,308	1,044	149	117
Boston Police	6	12	51	60	351	333	566	625	34	33
Charlotte-Mecklenburg Police	21	11	74	77	513	427	1,051	935	81	72
Chicago Police	136	144	344	371	2,649	2,529	3,108	3,242	566	673
Cincinnati Police	17	16	58	59	264	279	182	140	96	66
Cleveland Police	32	21	131	131	741	688	534	592	163	223
Columbus Police	30	20	114	218	364	503	267	329	79	68
Dallas Police	44	45	188	177	1,062	1,036	1,219	1,042	107	83
DeKalb County Police	14	19	28	33	316	363	202	227	N/A	N/A
Denver Police	10	8	130	135	271	289	703	653	64	50
Fairfax County Police	5	4	37	25	102	117	103	97	N/A	N/A
Fort Worth Police	19	13	148	118	334	259	701	636	49	50
Fresno Police	16	10	43	41	270	260	428	450	57	55
Honolulu Police	2	3	100	70	144	198	128	201	2	5
Houston Police	71	69	334	290	2,575	2,408	3,278	2,835	N/A	N/A
Indianapolis Metro Police	20	28	92	100	580	662	630	614	87	114
Jacksonville Sheriff's Dept	32	30	79	115	374	378	709	658	92	100

Major Cities Chiefs Association

Comparison from January 1 to March 31, 2017 and 2016

United States (cont.)	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Kansas City Police	27	22	131	125	431	425	1,360	1,097	N/A	N/A
Las Vegas Metropolitan Police	33	35	315	310	811	839	1,000	805	215	205
Long Beach Police	8	8	46	50	301	290	343	348	N/A	N/A
Los Angeles County Sheriff's Dept	35	40	177	193	1,245	1,078	2,192	1,989	N/A	N/A
Los Angeles Police	64	72	566	574	2,468	2,416	3,744	3,792	232	224
Louisville Metropolitan Police	28	25	36	34	306	345	685	608	98	101
Memphis Police	39	54	124	78	734	764	1,247	1,171	366	618
Mesa Police	3	6	71	81	117	103	268	328	N/A	N/A
Miami-Dade Police	22	22	132	97	384	330	1,024	823	193	124
Milwaukee Police	26	23	101	142	645	792	1,320	1,201	103	115
Minneapolis Police	6	4	124	79	390	392	425	450	44	60
Montgomery County Police	5	1	50	75	176	137	161	137	5	5
Nashville Police	21	19	121	144	504	396	1,176	1,129	86	60
Nassau County Police	3	2	9	15	106	142	144	148	13	15
New Orleans Police	51	29	87	122	169	195	181	132	96	67
Oklahoma City Police ³	10	2	51	32	109	118	268	225	N/A	N/A
Omaha NE Police	8	2	84	46	123	125	326	328	N/A	24
Orlando Police	11	10	46	39	121	142	310	387	N/A	N/A
Philadelphia Police	72	61	287	300	1,465	1,377	1,679	1,623	191	220
Phoenix Police ⁴	30	40	N/A	241	N/A	731	N/A	1,435	N/A	N/A
Pittsburgh Police	15	16	23	28	200	206	266	292	99	111
Prince George's County Police	22	20	24	21	278	237	103	67	54	26
Salt Lake City Police	1	-	13	13	52	36	68	54	N/A	N/A
San Antonio Police	35	34	285	268	609	499	1,779	1,514	N/A	N/A
San Diego Police	6	5	135	154	347	359	711	723	N/A	N/A
San Jose Police	7	10	144	102	314	291	460	506	N/A	N/A
Seattle Police	2	9	54	42	364	360	523	517	19	11
St. Louis Metropolitan Police	34	35	60	62	360	361	820	743	508	391

Major Cities Chiefs Association

Comparison from January 1 to March 31, 2017 and 2016

United States (cont.)	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Tampa Police	7	6	19	35	101	126	308	295	34	23
Tucson Police	8	7	122	93	338	272	561	621	N/A	N/A
Tulsa Police	20	13	89	108	227	191	605	614	N/A	N/A
Virginia Beach Police	4	1	46	44	70	65	53	68	6	16
Washington DC (Metro Police)	30	28	62	82	504	746	464	528	N/A	N/A
Wichita Police	10	8	79	95	157	140	397	477	22	17

Canada	Homicide		Sexual Assault ⁵		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Calgary Police	4	4	119	114	228	250	10	7	17	22
Edmonton Police	11	14	248	220	288	380	60	62	N/A	N/A
Montreal Police	5	1	238	201	480	538	13	18	6	11
Ottawa Police	2	7	154	155	134	103	19	15	7	12
Peel Regional Police	3	4	127	99	202	202	11	18	1	3
Toronto Police	14	25	408	415	904	822	69	86	32	37
Vancouver Police	7	2	32	32	136	179	13	13	9	6
Winnipeg Police	8	7	101	92	361	295	43	27	N/A	N/A
York Regional Police	5	3	94	93	72	80	8	3	6	4

Indicates increase from 2016 to 2017.

As of April 28, 2017

1. Data is preliminary – not a final UCR/NIBRS report.
2. Arlington TX Police Department – Transitioning from UCR to NIBRS. Data not available at this time.
3. Oklahoma City Police Department – Numbers available for January only.
4. Phoenix Police Departments – Numbers available for 2016 only.
5. Canadian definition of Sexual Assault used to determine Rape numbers for Canadian agencies except Vancouver Police Department.



Major Cities Chiefs Association

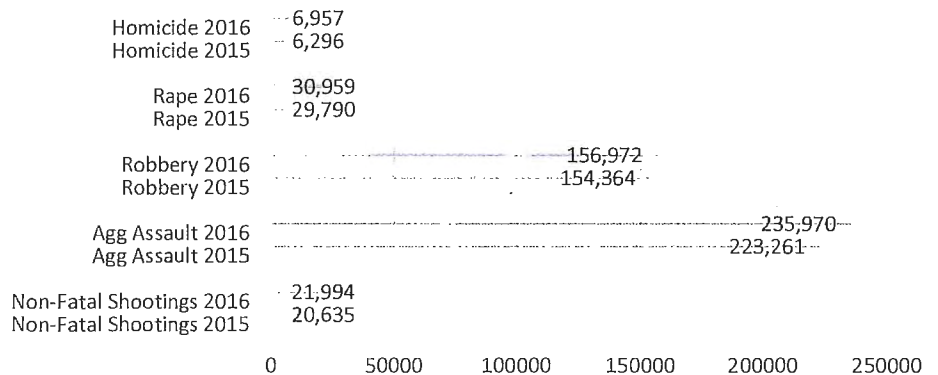
VIOLENT CRIME SURVEY – TOTALS Year End Comparison ¹ January 1 to December 31, 2016 and 2015

Contact: Darrel W. Stephens, Executive Director
704.996.5457
stephens@majorcitieschiefs.com

United States 64 Responding Agencies

United States	2016	2015
Homicide	6,957	6,296
Rape	30,959	29,790
Robbery	156,972	154,364
Aggravated Assault	235,970	223,261
Non-Fatal Shootings	21,994	20,635

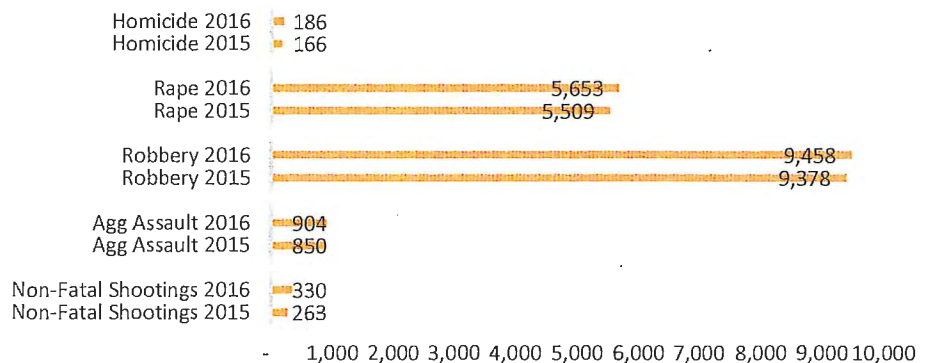
Totals in United States



Canada 8 Responding Agencies ²

Canada	2016	2015
Homicide	186	166
Rape ²	5,653	5,509
Robbery	9,458	9,378
Aggravated Assault	904	850
Non-Fatal Shootings	330	263

TOTALS IN CANADA



Indicates increase from 2015 to 2016.

As of February 27, 2017

1. Data is preliminary – not a final UCR/NIBRS report.
2. Canadian definition of Sexual Assault used to determine Rape numbers for Canadian agencies except Vancouver PD.



Major Cities Chiefs Association

VIOLENT CRIME SURVEY – AGENCY RESULTS

Year End Comparison ¹

January 1 to December 31, 2016 and 2015

Contact: Darrel W. Stephens, Executive Director
704.996.5457
stephens@majorcitieschiefs.com

United States	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Albuquerque PD	61	42	368	404	1,725	1,686	3,465	3,273	329	N/A
Arlington PD ²	18	4	204	183	404	374	969	907	N/A	N/A
Atlanta PD	111	95	147	157	1,914	2,147	2,179	2,113	488	429
Aurora PD	22	24	394	385	577	448	1,055	833	46	39
Austin PD	39	23	673	753	1,054	938	2,160	1,919	N/A	N/A
Baltimore County PD	34	33	296	321	1,323	1,546	1,734	2,623	42	41
Baltimore PD	318	344	255	275	5,468	4,729	5,002	4,759	666	636
Boston PD	49	40	236	227	1,504	1,556	2,755	2,936	194	211
Charlotte-Mecklenburg PD	68	60	276	282	2,120	1,947	4,148	3,725	344	293
Chicago PD ⁷	760	488	1,574	1,499	11,961	9,639	15,815	13,099	3,550	2,426
Cincinnati PD	62	71	256	250	1,283	1,256	767	764	374	421
Cleveland Police	132	121	539	546	3,231	3,013	2,950	2,442	N/A	N/A
Columbus Police	106	99	754	832	2,091	2,281	1,484	1,615	339	325
Dallas PD	172	136	767	782	4,604	4,177	4,529	3,943	N/A	N/A
Denver PD	58	52	544	590	1,166	1,232	2,863	2,721	254	219
Detroit PD	302	295	564	537	3,060	3,593	8,916	9,135	958	1,035
El Paso PD	21	19	314	306	466	394	1,901	1,763	N/A	N/A
Fairfax County PD	19	13	89	67	416	408	319	342	N/A	N/A
Fort Worth PD	65	61	539	561	1,162	988	2,757	2,816	137	144
Fresno PD	39	39	121	139	1,114	1,005	1,889	1,656	172	162
Honolulu PD	18	15	368	318	831	896	1,175	1,208	139	103
Houston PD	302	303	1,230	980	9,963	10,277	12,491	10,431	N/A	N/A
Indianapolis Metropolitan PD	149	144	820	677	3,550	3,802	4,994	6,497	480	489
Jacksonville Sheriff's Dept	120	113	394	443	1,601	1,563	2,974	2,988	264	364
Kansas City PD	127	110	489	361	1,885	1,701	3,581	4,528	N/A	N/A
Las Vegas Metropolitan PD ⁷	166	139	1,227	1,146	3,462	2,960	3,881	3,700	1,597	1,149

Major Cities Chiefs Association

Comparison from January 1 to December 31, 2016 and 2015

United States	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Long Beach PD	33	36	197	179	1,138	1,055	1,481	1,483	N/A	N/A
Los Angeles County Sheriff's Dept	210	189	816	786	4,730	4,155	9,076	8,395	N/A	N/A
Los Angeles PD	294	283	2,331	2,209	10,299	8,952	15,849	13,713	970	931
Louisville Metro PD	117	80	221	270	1,549	1,537	2,921	2,558	402	282
Memphis PD	190	133	385	421	3,205	3,167	5,256	4,750	916	1,626
Mesa PD	19	15	268	241	447	408	1,309	1,307	N/A	N/A
Miami PD	60	79	19	8	1,445	1,683	1,272	1,293	275	373
Miami-Dade PD	84	87	406	391	1,519	1,628	4,169	4,365	682	637
Milwaukee PD	142	146	488	442	3,290	3,778	5,349	5,337	554	633
Minneapolis PD	38	47	454	411	1,841	1,896	2,277	2,027	309	228
Montgomery County PD	14	30	319	286	689	620	653	910	33	N/A
Nashville PD	83	79	565	607	2,003	1,900	4,927	4,932	250	236
New Orleans PD	173	164	586	409	1,412	1,497	2,077	1,670	278	252
New York City PD	335	352	1,438	1,450	15,500	16,971	20,847	20,375	987	1,116
Newark PD	94	106	106	103	1,412	1,826	1,152	1,041	206	262
Oakland PD	85	83	283	304	3,215	3,460	2,416	2,374	1,557	1,478
Oklahoma City PD ³	56	60	390	416	925	973	2,925	2,671	N/A	N/A
Omaha NE PD ⁴	29	50	244	174	610	655	1,620	1,452	120	134
Orlando PD ⁵	85	32	163	182	515	522	1,538	1,784	N/A	N/A
Philadelphia PD	273	280	1,259	1,322	6,199	6,765	7,654	7,766	1,055	1,007
Phoenix PD	146	113	1,043	1,024	3,152	3,027	6,522	5,059	N/A	N/A
Pittsburgh Police ⁷	59	57	104	82	997	858	400	381	192	179
Portland Police	16	32	319	310	1,011	874	1,738	1,664	N/A	N/A
Prince George's County PD	98	77	110	102	1,128	1,032	380	366	192	186
Raleigh PD	23	17	134	107	653	674	774	873	78	64
Sacramento PD	41	43	88	105	1,136	1,174	2,284	2,289	N/A	N/A
Salt Lake City PD	14	6	198	180	520	480	864	738	N/A	N/A
San Antonio PD	149	94	1,190	1,049	2,232	1,986	7,183	5,465	N/A	N/A
San Diego PD	49	37	572	566	1,387	1,378	3,323	3,601	N/A	N/A
San Francisco PD	58	52	342	344	3,715	3,610	2,616	2,703	151	122
San Jose PD	47	30	451	375	1,214	1,140	2,175	1,855	N/A	N/A
Seattle PD	18	24	169	108	1,550	1,543	2,167	2,057	61	72
St. Louis Metro PD	188	188	288	263	1,904	1,790	3,638	3,522	2,132	2,092

Major Cities Chiefs Association

Comparison from January 1 to December 31, 2016 and 2015

United States	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Tampa PD	29	34	80	77	487	671	1,309	1,501	124	174
Tucson PD	31	31	418	398	1,232	1,063	1,842	1,611	N/A	N/A
Tulsa PD	70	54	379	373	1,093	874	2,851	2,532	N/A	N/A
Washington DC (Metro PD)	135	162	346	346	3,000	3,447	2,278	2,432	N/A	N/A
Wichita PD	34	31	352	349	683	739	2,105	1,673	97	65

Canada	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Edmonton Police Service ⁶	37	33	806	877	1,334	1,401	240	221	N/A	N/A
Montreal Police Service ⁶	23	29	972	860	1,991	2,097	86	95	56	33
Ottawa Police Service ⁶	25	7	705	588	446	535	82	64	56	43
Peel Regional Police ⁶	11	16	506	445	827	678	90	82	22	18
Service de Police, Ville de Québec ⁶⁷	1	2	411	376	121	114	23	15	N/A	N/A
Toronto Police Service ⁶	69	56	1,759	1,900	3,792	3,582	301	299	154	137
Vancouver Police ⁶	12	16	118	130	672	749	61	45	23	9
York Regional Police ⁶	8	7	376	333	275	223	21	29	19	23

Indicates increase from 2015 to 2016.

As of February 27, 2017

1. Data is preliminary – not a final UCR/NIBRS report.
2. Numbers available for months of January to September – Arlington TX Police Department.
3. Numbers available for months of January to October – Oklahoma City Police Department.
4. Omaha PD uses Legacy definition for Rape.
5. Homicide number includes 49 homicide victims at Pulse Nightclub on June 12, 2016.
6. Canadian definition of Sexual Assault used to determine Rape numbers for Canadian agencies except Vancouver Police Department.
7. Updated data provided – Chicago, Las Vegas Metropolitan, Quebec City, and Pittsburgh Police Departments.



October 5, 2017

Amazon
Office of Economic Development
c/o Site Manager Golden
2121 7th Ave
Seattle, WA 98121

To whom it may concern:

Thank you for the opportunity to submit the City of Columbus proposal for Amazon's HQ2 project. In putting our proposal together, we have identified sites, data and renderings. We have imagined a vision of where Amazon can be within our community, and we have provided the data to support that vision. Our data, our sites and our vision are intended to convey that we can do this in Columbus.

However, we have only presented a vision, not the vision. The ultimate vision that we will realize together requires collaboration. It requires linking Amazon with Columbus business leaders, university leaders, community leaders, schools and the best planners and architects in the world to develop the shared vision of our future. A compelling vision requires collaboration, trust and a willingness to be bold.

In Columbus, America's Opportunity City, public-private collaboration to move forward boldly is what we do. The Harvard Business School has even given a name to it and teaches a class about it called, "The Columbus Way."

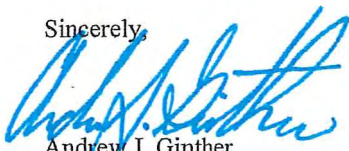
That's how we won the U.S. Department of Transportation's Smart City Challenge – beating out 77 other U.S. cities, many of which are competing for HQ2. But we didn't stop there, we worked with the private sector to leverage nearly half a billion dollars in investment to design, build and deploy the next generation of mobility. This is just the most recent example of our partnerships.

Other examples of exemplary partnership includes the recent rejuvenation of the Scioto Peninsula. Considered a focal point for the growth and prosperity of Downtown Columbus, the redevelopment of the Scioto Peninsula was prioritized as a key project in the City of Columbus' Downtown Strategic Plan. Through investment and hard work, what began as a civic objective is now an outstanding private development opportunity in the middle of an area of Columbus with soaring occupancy and residential rents.

Through public-private partnerships, an investment of more than \$220 million was made to revitalize 79 acres in and around the Scioto Peninsula in an activated and engaged cultural and parkland district. A future mixed-use neighborhood will be the capstone of this Peninsula and nearby amenities and attractions include: The Scioto Mile – an award-winning riverfront park featuring a state-of-the art interactive fountain and eye-catching band shell, Scioto Greenways – 33 acres of new greenspace reclaimed along 1 mile of the Scioto River, complete with 1.5 miles of multi-use paths and four kayak and canoe launches, and the National Veterans Memorial & Museum – a 53,000-square-foot national institution dedicated to telling the individual stories and shared experiences of veterans throughout history.

As you investigate America's Opportunity City and learn more about "The Columbus Way," you have my commitment that we will work with you to be the community that helps Amazon create the future.

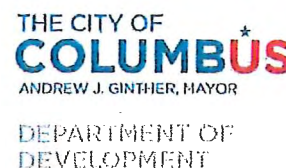
Sincerely,



Andrew J. Ginther
Mayor

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

STEVEN R. SCHOENY
Director



October 4, 2017

Amazon
Office of Economic Development
c/o Site Manager Golden
2121 7th Ave
Seattle, WA 98121

Office of the Director
50 West Gay Street
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(614) 645.6675 [FAX]

Code Enforcement Division
757 Carolyn Avenue
Columbus, OH 43224-3218
(614) 645.2202
(614) 645.6675 [FAX]

Economic Development Division
150 South Front Street, Suite 220
Columbus, OH 43215-4418
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(614) 645.6675 [FAX]

Housing Division
50 West Gay Street
Columbus, OH 43215-9040
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Planning Division
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Columbus, OH 43215-9030
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Land Redevelopment Office
845 Parsons Avenue
Columbus, OH 43206-9030
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Re: "HQ2" Preliminary Incentive Proposal

Dear Site Manager Golden:

Thank you for considering the city of Columbus, Ohio as you evaluate your options to locate a second corporate headquarters in North America. I know that you have an enormous array of cities and regions before you to evaluate, and I appreciate the opportunity to show you how Columbus can meet the needs of Amazon. The City of Columbus is committed to the economic growth and success of your business.

This preliminary offer of assistance is based upon our understanding of the project as outlined herein. Please address any inconsistencies with our understanding of the project as soon as possible. *In the event that the project scope materially changes, the City of Columbus reserves the right to amend this preliminary offer of assistance.*

Based upon our review of Amazon's Request for Proposal, the company is seeking to establish a second corporate headquarters in North America, at which Amazon will hire as many as fifty thousand (50,000) new full-time employees with an average annual total compensation exceeding one hundred thousand dollars (\$100,000) over the next ten (10) to fifteen (15) years, following commencement of operations. Furthermore, Amazon expects to invest approximately \$5 billion in capital expenditures over the initial 15-17 years ("the Project").

The size and scale of HQ2 requires a different approach to developing an incentive package. The City of Columbus incentive package recognizes that HQ2 will require a sustainable financial model for the City, a viable transportation infrastructure and a strong educational system that can develop your workforce within Columbus and help to attract the best and brightest from outside Columbus.

Our package is focused on four objectives: keeping down operating costs for Amazon, investing in education and workforce development, investing in transportation, and ensuring that the City can continue to provide high-quality municipal services. The City and the Columbus City Schools want to work with Amazon to use this incentive package to encourage extensive collaboration on the development of transportation and workforce development solutions that mutually benefit Amazon and the residents of Columbus.

The City of Columbus Department of Development ("the City") is prepared to support the Project with the following incentives:

- **Property Tax Abatement**

It is the intention of the City to provide Amazon with a property tax abatement of **one hundred percent (100%)** on new tax from real property investments made at all sites associated with the Project in the city of Columbus ("Project Site") for a period of **fifteen (15) consecutive taxable years**.

Based on current property tax rates, for every \$1 million of investment related to real property improvements, the property owner would receive an annual tax savings of approximately \$30,450 per year for sites located in the Columbus City School District under a one hundred percent (100%) abatement. Therefore, over a full fifteen year term, the estimated savings per \$1 million of investment related to real property improvements would be approximately \$456,750.

- **Jobs Growth Incentive (JGI)**

The Jobs Growth Incentive (JGI) is an annual cash payment calculated as a percentage of the city income tax withholdings for eligible new employees hired at a Project Site following incentive approval by Columbus City Council.

In support of the Project, the City is pleased to offer a Jobs Growth Incentive for a period of **fifteen (15) consecutive years** with an effective rate of **thirty-five percent (35%)** of the City of Columbus income tax withheld on the payroll of new full-time employees to be created as a result of the Project.

The annual JGI payment amount, however, shall not exceed \$50,000,000 in any one year of the incentive term, nor will the total JGI payment award exceed **\$400,000,000** over the full 15-year incentive term.

- **Transit & Mobility Fund**

Columbus has an existing transit and infrastructure system to build upon in support of the Project and is home to an extensive highway network – including smart corridors with 600 miles of fiber – rail, air, and intermodal freight facilities, most notably the Rickenbacker Inland Port, and public transit services.

With all of our strengths and assets, Columbus is not without our challenges. That is why in 2016 the City of Columbus competed for and ultimately won the US Department of Transportation's ("USDOT") Smart City Challenge. Columbus competed against 77 cities nationwide to secure and invest \$40 million from USDOT and \$10 million from Vulcan, Inc. to accomplish our goals of (i) improving people's quality of life; (ii) driving growth in the economy, (iii) providing better access to jobs and ladders of opportunity, (iv) becoming a world-class logistics leader, and (v) fostering sustainability.

The City has a vision for Amazon of a unified corporate campus at the heart of an evolving urban corridor. To accomplish this, the City envisions improved state and municipal road access to the proposed Project Sites, which will require significant capital investments. The City hereby commits to take the lead on creating a Transit & Mobility Fund to support both transit and infrastructure investments to better connect the Project Sites in and around the Franklinton neighborhood, Easton, The Ohio State University, and elsewhere.

The Transit & Mobility Fund will be funded by a portion of the new income tax withheld on the payroll (approximately **twenty-five percent (25%)**) for new full-time employees to be created as a result of the Project for a period of **fifteen (15) consecutive years** following the establishment of operations within the city of Columbus in 2019.

With the execution of a Jobs Growth Incentive and the establishment of a Transit & Mobility Fund, the intent of the City is to utilize approximately sixty percent (60%) of the company's net new income tax withholdings, as a result of the Project, for either direct cash support or indirect operational support.

These transit and roadway improvements shall aim to improve access to the Project Sites while also providing benefits to Amazon by improving overall access and experience in and around the Project Sites. The City agrees to pursue such improvements with diligence in parallel with Amazon's job creation commitments. Expected transit and infrastructure improvements may include, but are not limited to:

- **Transit Solution:** Columbus is ready to implement mass transit solutions to serve the sites that are presented in our proposal. The road network serving the sites has sufficient right-of-way to accommodate a variety of transit and complete streets solutions. The Transit & Mobility Fund will be a significant part of funding the implementation of the next generation of mobility to serve the HQ2 sites.
- **Connected Electric Autonomous Vehicles:** These shuttle vehicles will connect riders to Project Sites and popular commercial hubs, making travel safer and more efficient.
- **Smart Mobility Hubs:** Biking, driving and taking buses/autonomous shuttle vehicles are all great ways of getting around so we'll move them into one place – a hub – at select spots so employees and residents can get to them more easily.
- **Economic Development Net Profit Tax Incentive**
In support of the Project, the City is proposing to grant an Economic Development Net Profit Tax Incentive to Amazon, an eligible taxpayer, electing to locate new non-retail operations within the city of Columbus.

For the purposes of this section, to be considered eligible a taxpayer must:

- (i) be subject to section 362.06 of this Chapter;
- (ii) generate no less than \$1,000,000 (one million dollars) in net profits tax to the Municipality annually by the conclusion of the third full calendar year after expansion or establishment of operations within the Municipality and for each year thereafter during the incentive period; and
- (iii) provide evidence to the Department of Development of annual revenue of no less than \$7,000,000,000 (seven billion dollars) for the year immediately preceding application for the incentive.

To be considered for the Economic Development Net Profit Tax Incentive, an eligible taxpayer must, through an agreement with the Municipality authorized by ordinance:

- (i) commit to create no less than 1,000 net new, non-retail full-time permanent positions within the Municipality, by the conclusion of the third full year following expansion or establishment of operations within the Municipality, providing compensation of no less than \$15.00 an hour for every position;
- (ii) commit to create no less than \$45,000,000 (forty-five million dollars) in net new annual payroll by the conclusion of the third full year following expansion or establishment of operations within the Municipality;
- (iii) commit to invest no less than \$50,000,000 (fifty million dollars) in combined real and tangible personal property investments within the Municipality by the conclusion of the third full year following expansion or establishment of operations within the Municipality; and
- (iv) commit to maintain during each year of the incentive period at least \$1,000,000 (one million dollars) in total net profit tax liability, once it has been achieved, adjusted for inflation 3% (three percent) every 10 (ten) consecutive calendar years.

- **Dedicated Dark Fiber**

The City, through the Department of Technology, is prepared to enter into an Indefeasible Right of Use Agreement ("IRU") with Amazon for up to fifty (50) years to support the company's need for dark fiber strands to connect multiple facilities in a cost-effective and secure manner. Exact pathways and splice points with City- and Amazon-owned or leased fibers will be discussed and agreed upon by both parties in the IRU to take the most direct and cost-effective route for each circuit.

- **Land Acquisition & Site Preparation Reimbursement**

The City hereby commits to take the lead on creating a Land Acquisition & Site Preparation Fund to reimburse Amazon the cost of land acquisition, demolition of existing structures, and site preparation.

Similar to the Transit and Mobility Fund, this incentive will be calculated as twenty-five percent (25%) of the city income tax withholdings for eligible new employees hired at a Project Site following incentive approval by Columbus City Council. However, this incentive will not begin until the sixteenth year of operation – projected to be 2034 – and will last for a period of up to fifteen (15) consecutive taxable years, or until the agreed upon total has been expended. For the sake of clarification, this incentive will begin the year following the termination of the Jobs Growth Incentive.

The annual payment amount, however, shall not exceed \$5,000,000 in any one year of the incentive term, nor will the total payment award exceed the combined cost of land acquisitions, demolition of existing structures, and site preparation or \$75,000,000 whichever is the lower amount.

Receipt of the proposed incentives will be contingent upon:

- Satisfactory completion of the City's Economic Development Incentive Application by Amazon which will define the final project scope (job creation, and new investment commitments within the City of Columbus);
- Satisfactory review of the final project scope by the City;
- Approval by Columbus City Council;
- Approval by the Board of Education for the affected school district(s); and

These contingencies are required and must be met for Amazon to access the offered incentives.

As it relates to the Jobs Growth Incentive, the property tax abatement, and the Economic Development Net Profit Tax Incentive, a "new full-time employee" shall mean: an individual who is employed for at least thirty-five (35) hours per week and is first employed at a Project Site following incentive approval by Columbus City Council. *Employees relocated from other jurisdictions in Franklin County, or any adjacent county, shall not be considered a new full-time employee.*

Per City of Columbus policy, only new full-time permanent positions compensated at an hourly wage rate of at least \$15.00 will be eligible for City incentive support. The incentive(s) will be applied for any net new full-time employee hired as a result of the Project at a Project Site so long as they meet the minimum hourly wage requirement during the incentive term.

This preliminary commitment offer will remain in effect until **December 31, 2018**. If you are in agreement with the terms and conditions of the above offer, we would ask that you send us an affirmative acceptance letter.

Please continue to work with the City of Columbus Department of Development's Economic Development Division to address your needs. Mr. Quinten Harris and Mr. Michael Loges will assist the company in gaining the necessary approvals for the assistance described herein. If you have questions or require further clarification, please contact Quinten at (614) 645-0772 or QLHarris@columbus.gov or Michael at (614) 645-6742 or MJLoges@columbus.gov.

Again, thank you for this opportunity to partner on such a transformational endeavor. I look forward to working with you as Amazon explores the potential of the city of Columbus.


Sincerely,



Steven R. Schoeny
Director

cc: Quinten L. Harris, Deputy Director
Mark A. Lundine, Administrator
Tonya L. Barnett, Development Program Coordinator
Michael J. Loges, Business Development Specialist

System Map Frequent Transit Service

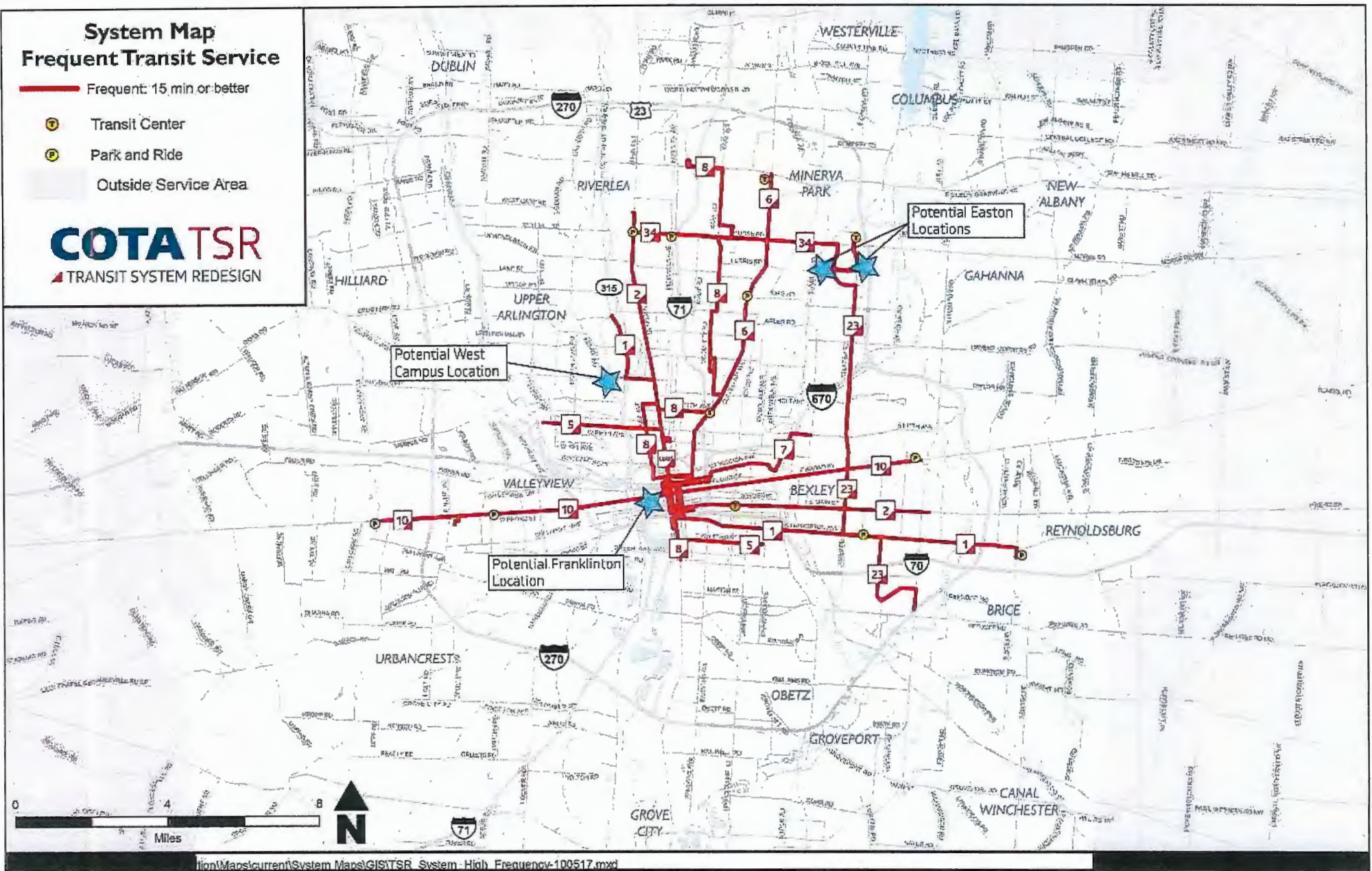
 Frequent: 15 min or better

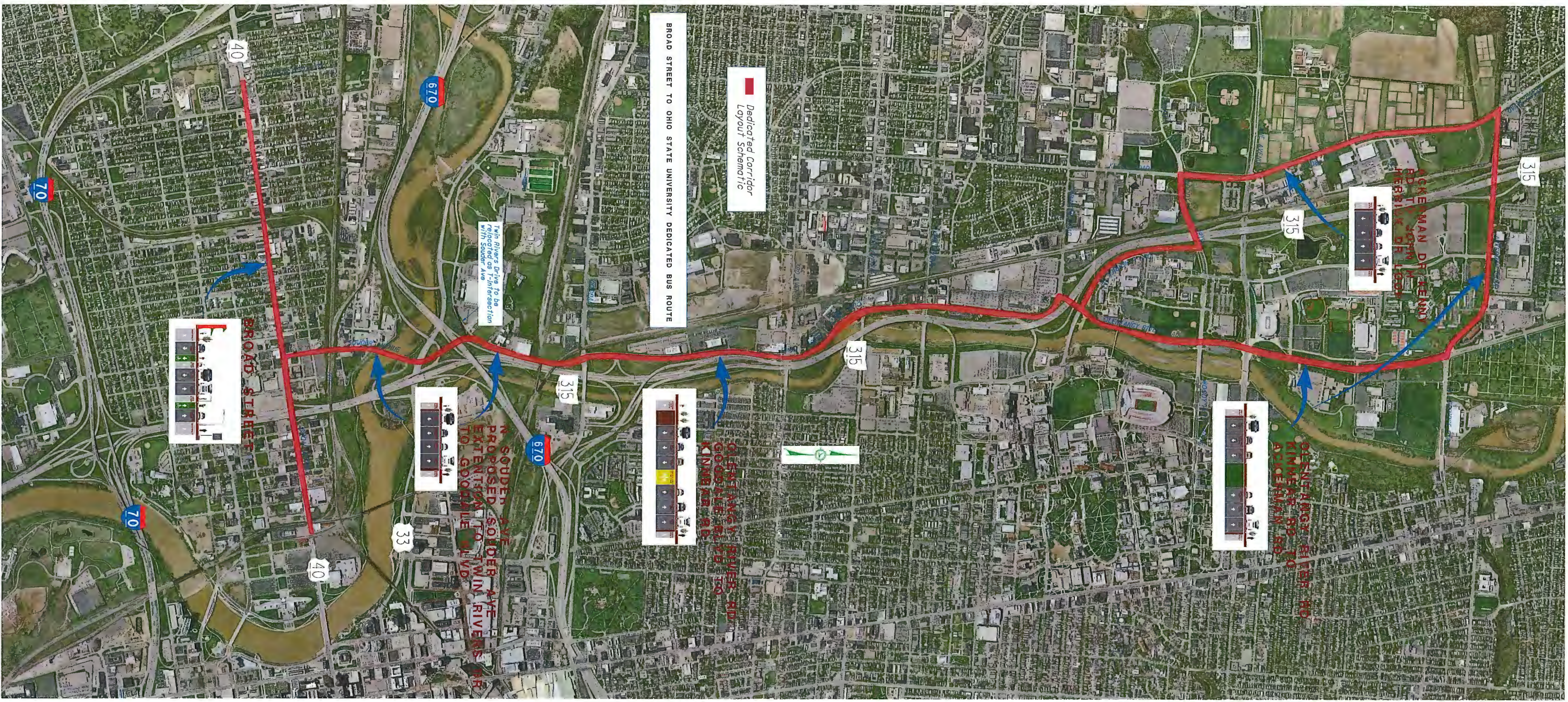
 Transit Center

 Park and Ride

 Outside Service Area

COTA TSR
TRANSIT SYSTEM REDESIGN



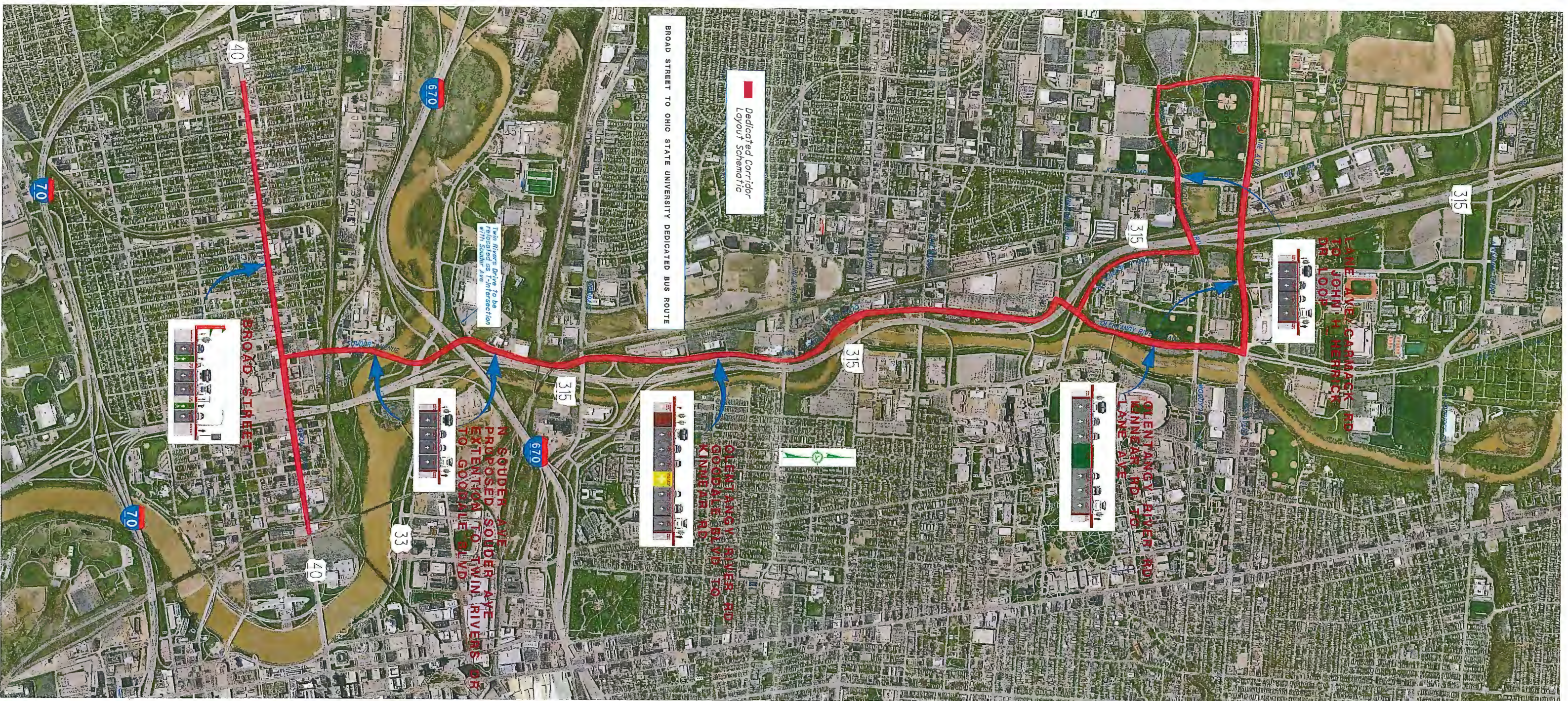


Dedicated Corridor
Layout Schematic

BROAD STREET TO OHIO STATE UNIVERSITY DEDICATED BUS ROUTE

Twin Rivers Drive to be
relocated as T-Intersection
with Soder Ave





CONGESTION & TRAVEL TIME INDEX

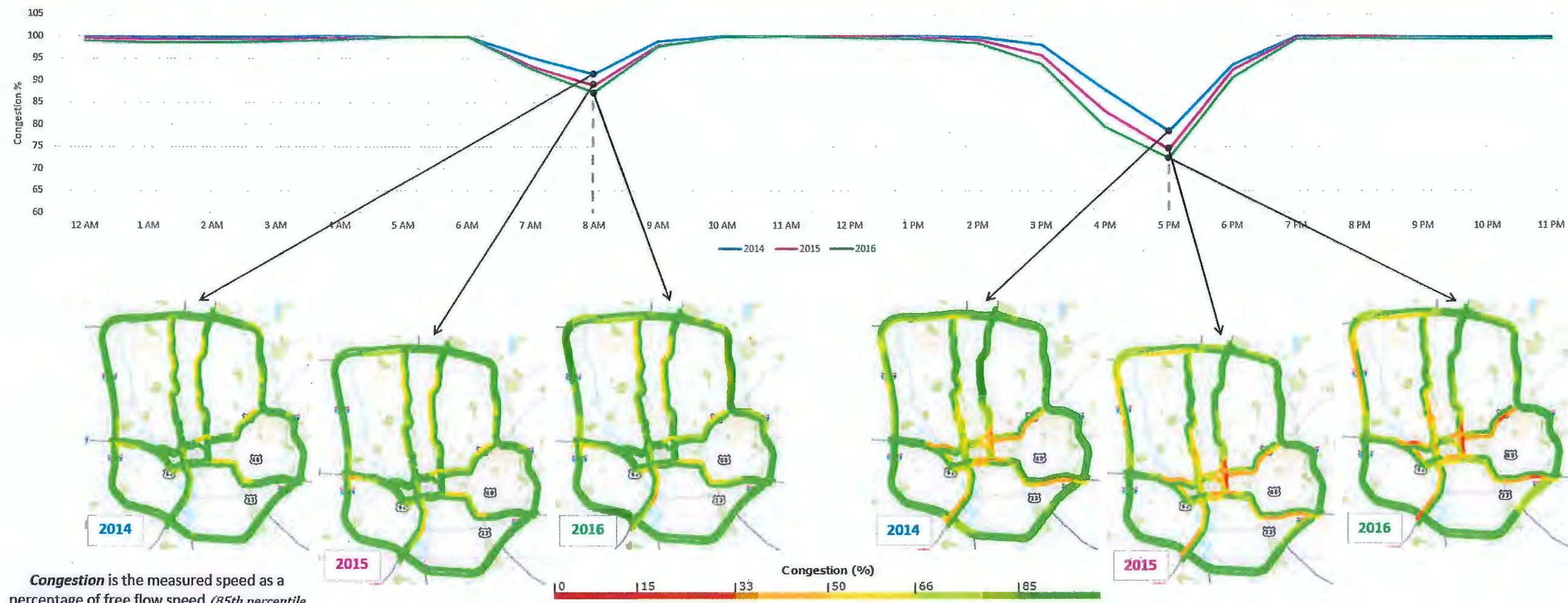
1. Columbus Freeways	3
2. I-70	8
3. I-71	11
4. I-270	14
5. I-670	17
6. OH-315	20

OVERVIEW OF DATA PRESENTED

- The pages that follow display the ***Congestion*** and ***Travel Time Index*** for freeway routes in Columbus, OH.
- Each depicts a ***chart*** with the average data for each hour of the day for every weekday in the year.
- Additionally, ***map*** images are shown for the AM & PM peak hour. These provide a visual representation of the data over each segment within the route(s) averaged in the chart.

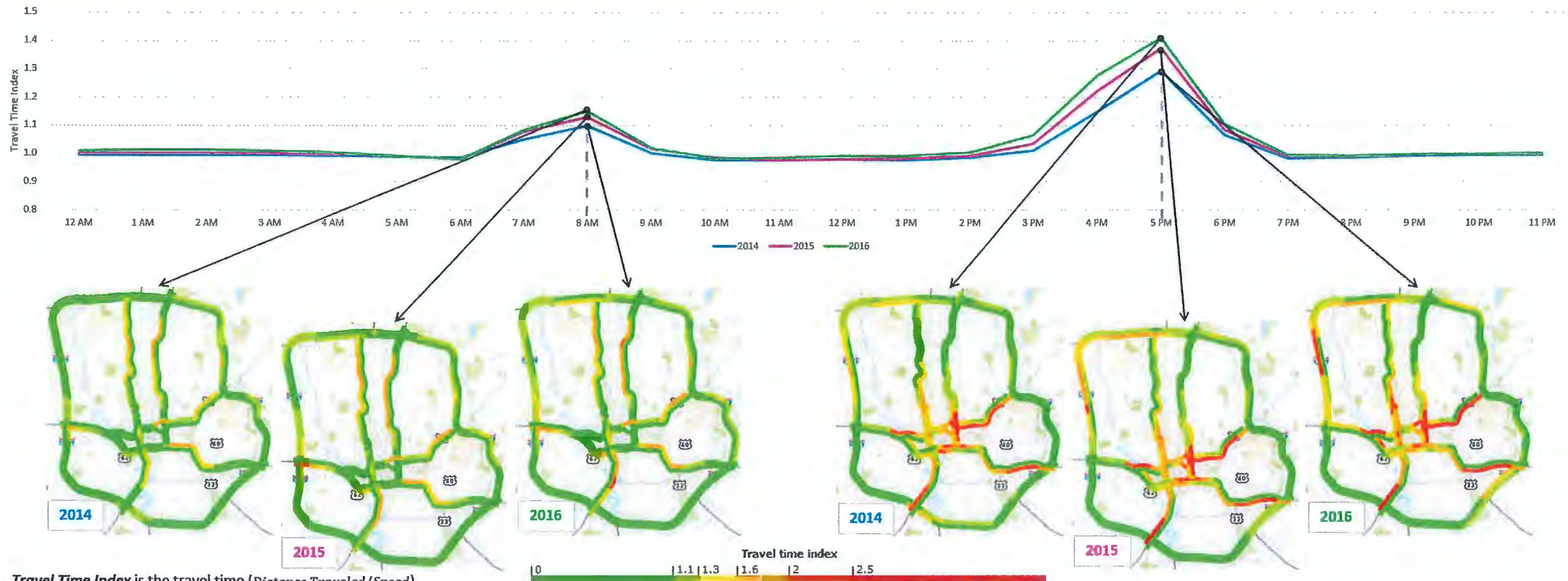
COLUMBUS FREEWAYS

COLUMBUS FREEWAYS: CONGESTION % BY TIME OF DAY (WEEKDAYS)



Congestion is the measured speed as a percentage of free flow speed (*85th percentile speed*). The closer to 100, the better.

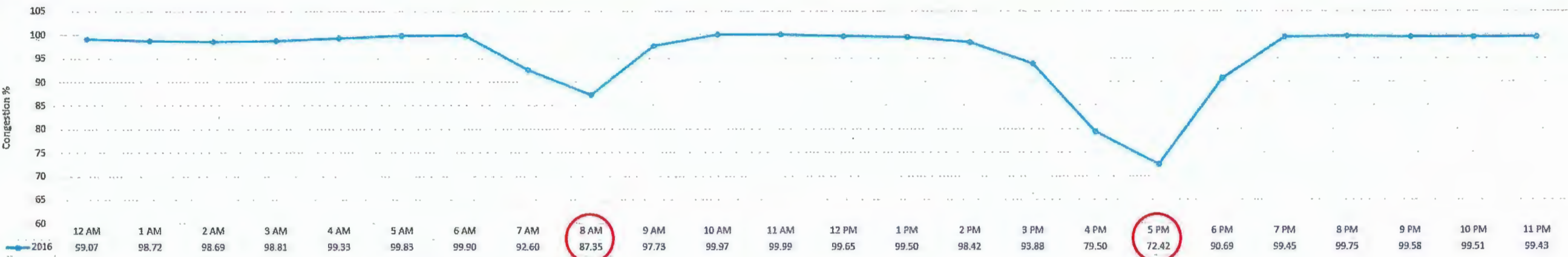
COLUMBUS FREEWAYS: TRAVEL TIME INDEX BY TIME OF DAY (WEEKDAYS)



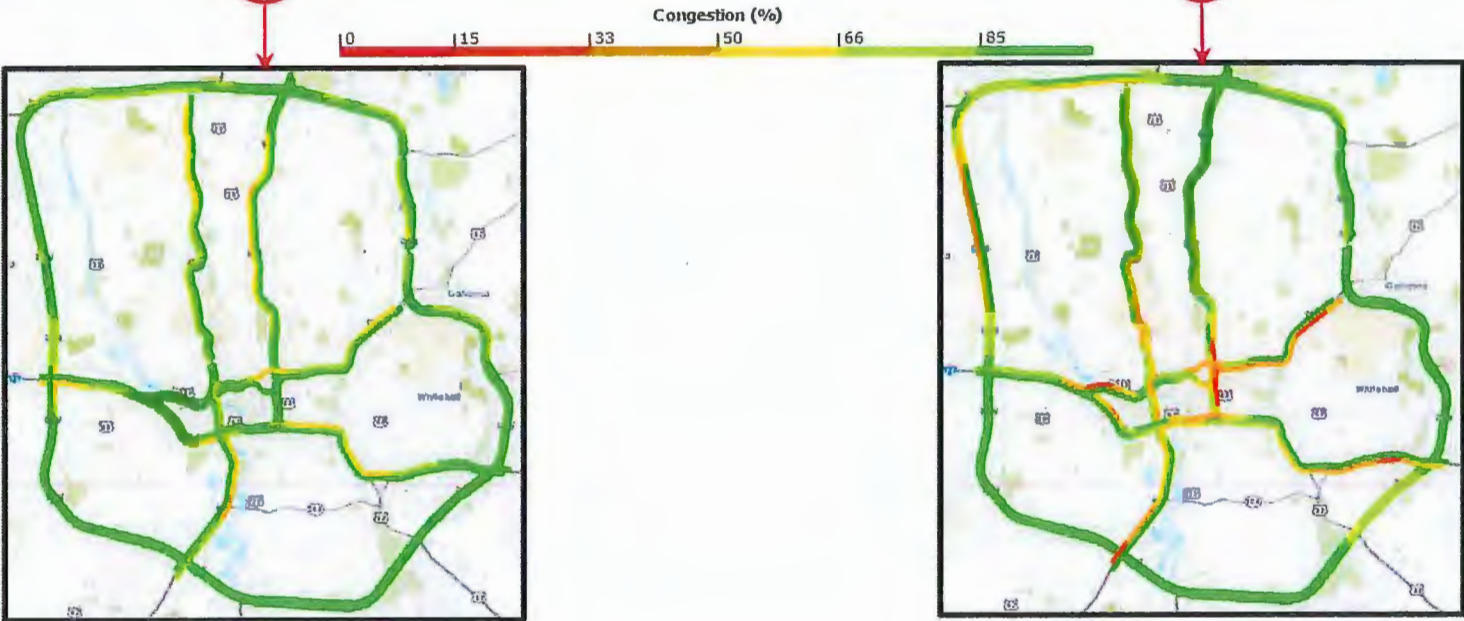
Travel Time Index is the travel time (*Distance Traveled/Speed*) represented as a ratio of the ideal travel time (*Travel Time/FreeFlow¹ Travel Time*). The lower the index number, the better.

¹Freeflow = 85th percentile speed

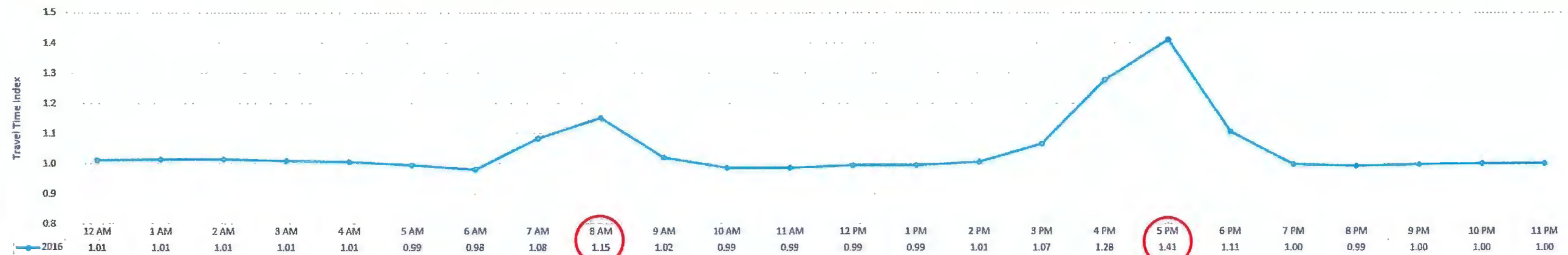
COLUMBUS FREEWAYS: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



Congestion is the measured speed as a percentage of free flow speed (*85th percentile speed*). The closer to 100, the better.

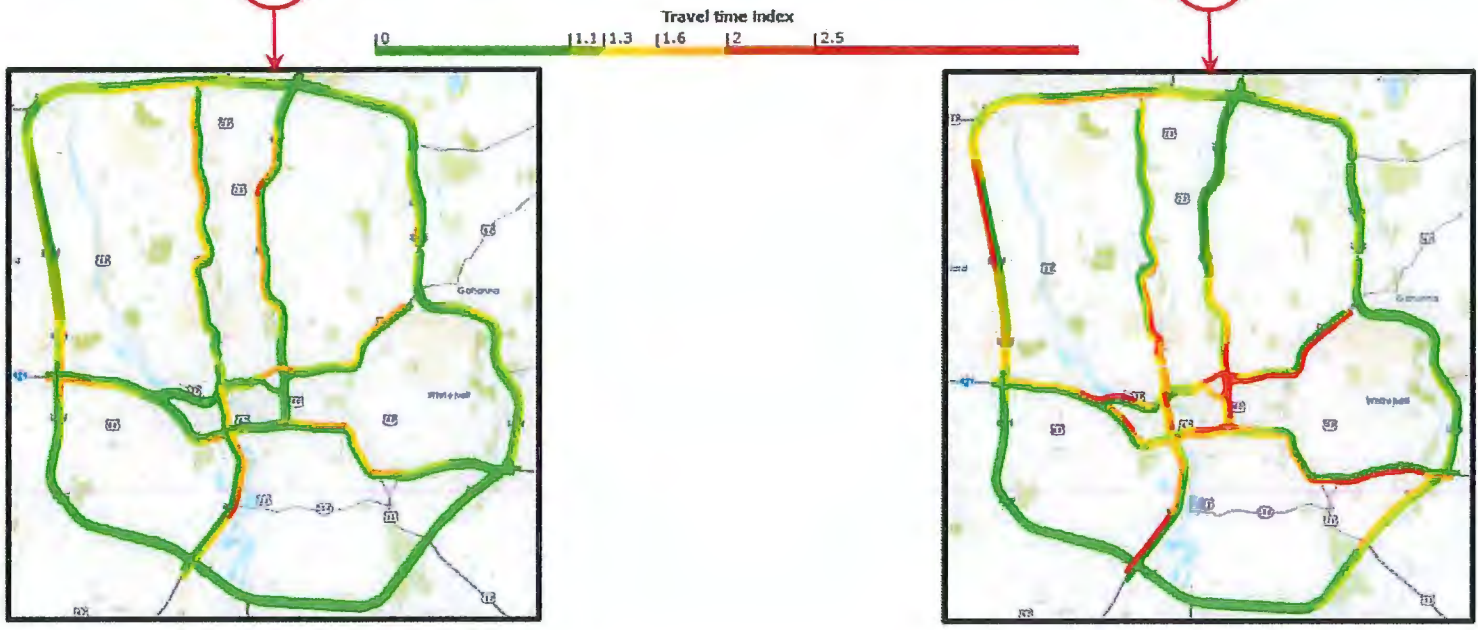


COLUMBUS FREEWAYS: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)



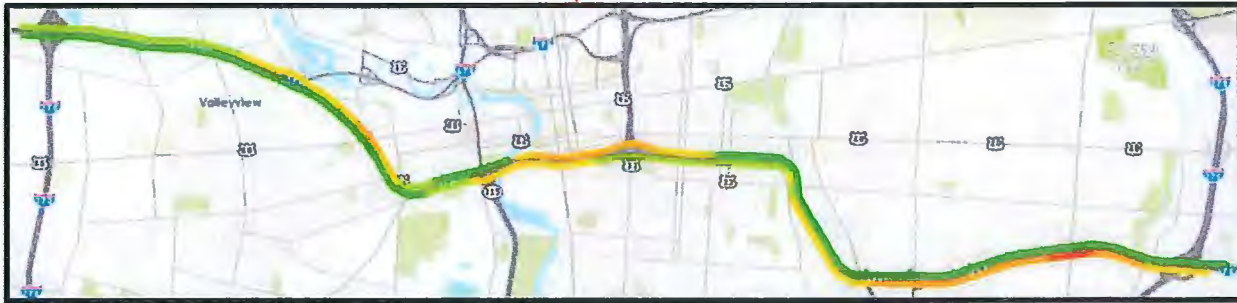
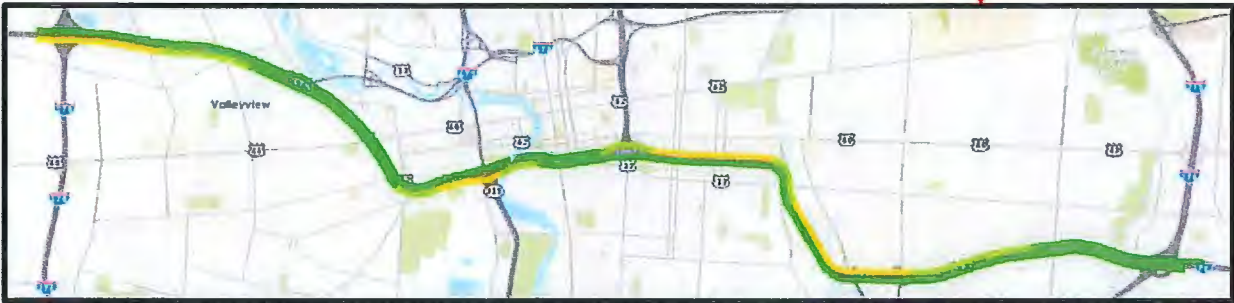
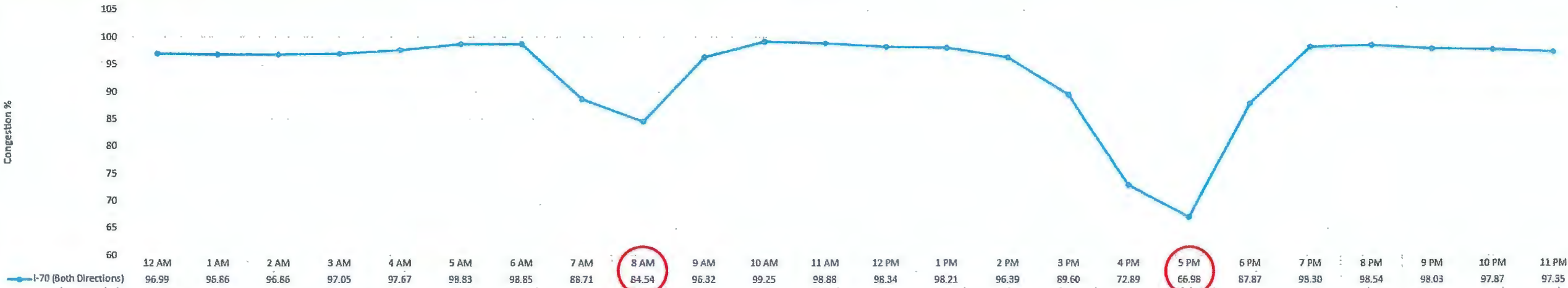
Travel Time Index is the travel time (*Distance Traveled/Speed*) represented as a ratio of the ideal travel time (*Travel Time/FreeFlow¹ Travel Time*). The lower the index number, the better.

¹Freeflow = 85th percentile speed



I-70

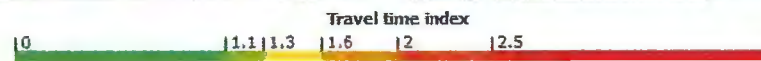
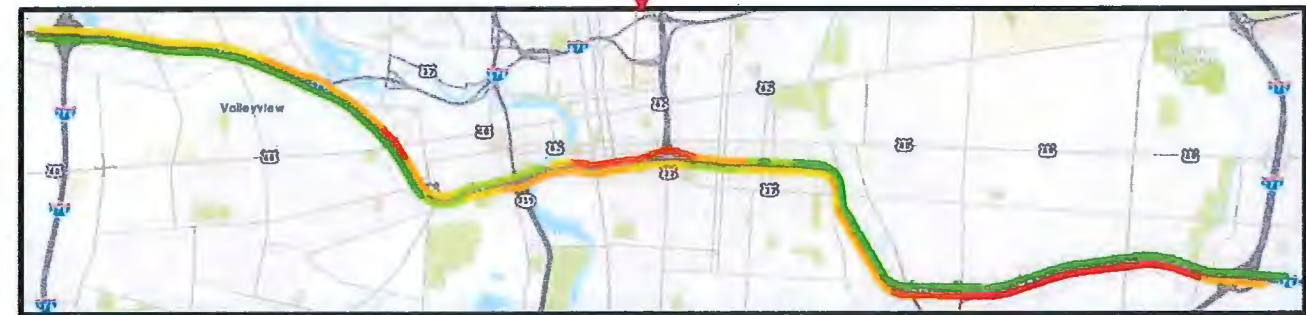
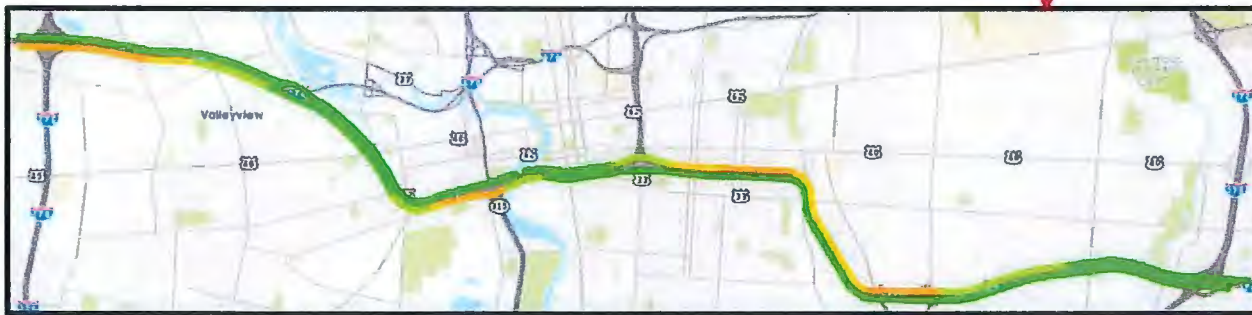
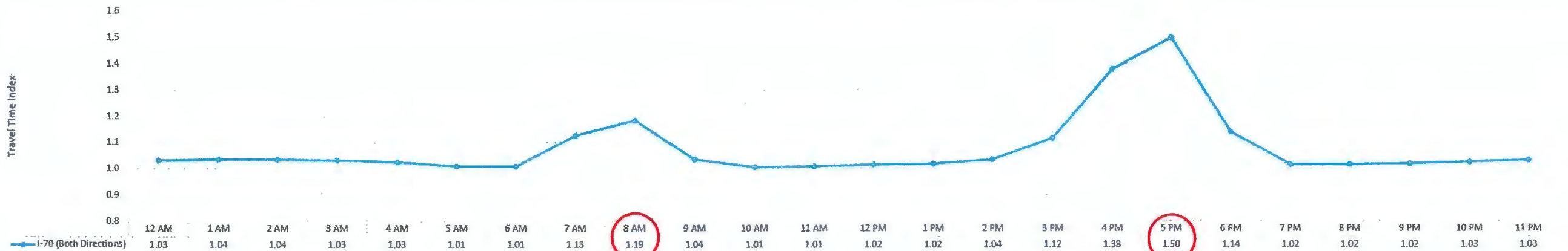
I-70: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



Congestion is the measured speed as a percentage of free flow speed (*85th percentile speed*). The closer to 100, the better.



I-70: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)



Travel Time Index is the travel time (*Distance Traveled/Speed*) represented as a ratio of the ideal travel time (*Travel Time/FreeFlow¹ Travel Time*). The lower the index number, the better.

¹Freeflow = 85th percentile speed

I-71

I-71: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



I-71: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)

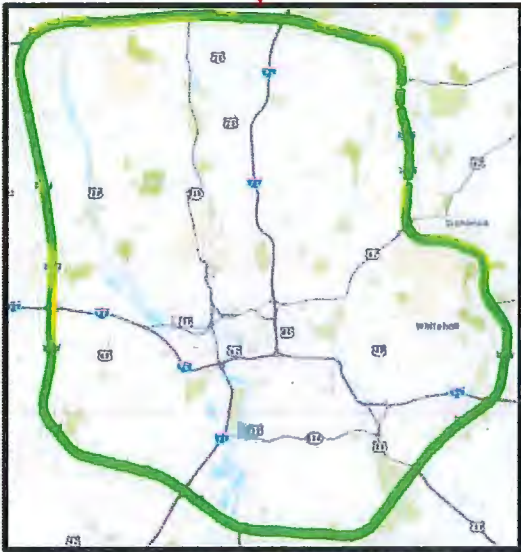


I-270

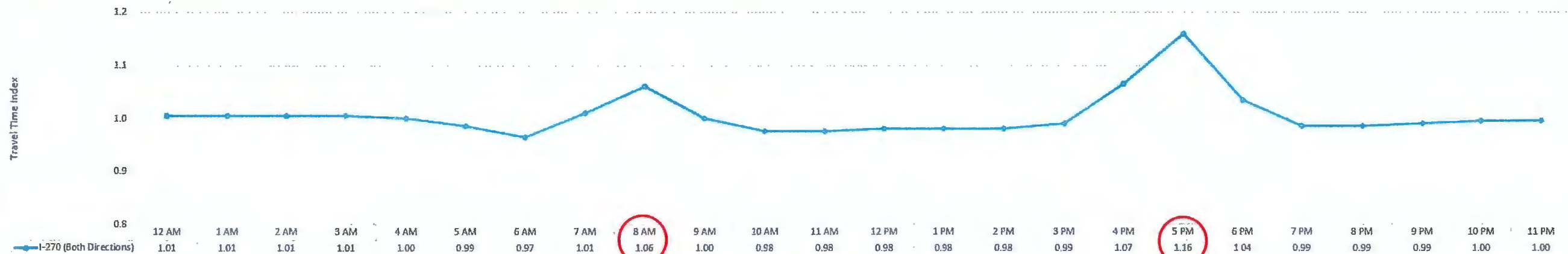
I-270: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



Congestion is the measured speed as a percentage of free flow speed (*85th percentile speed*). The closer to 100, the better.

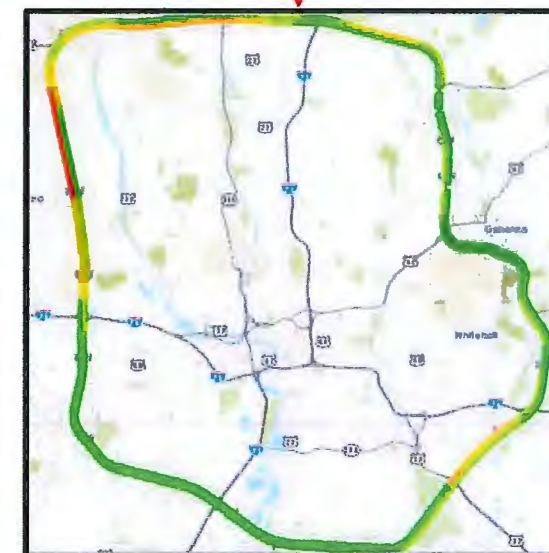
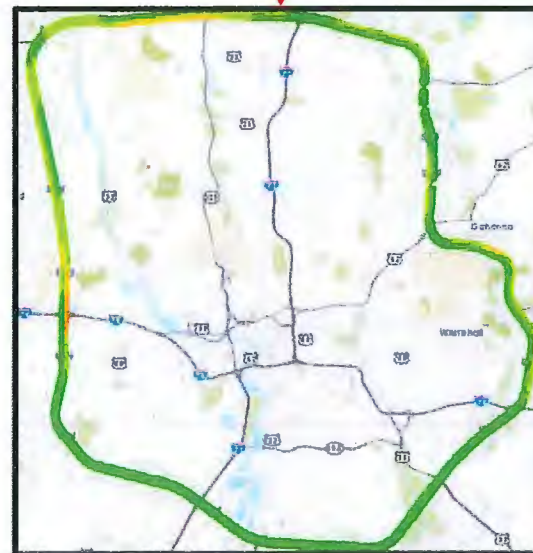


I-270: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)



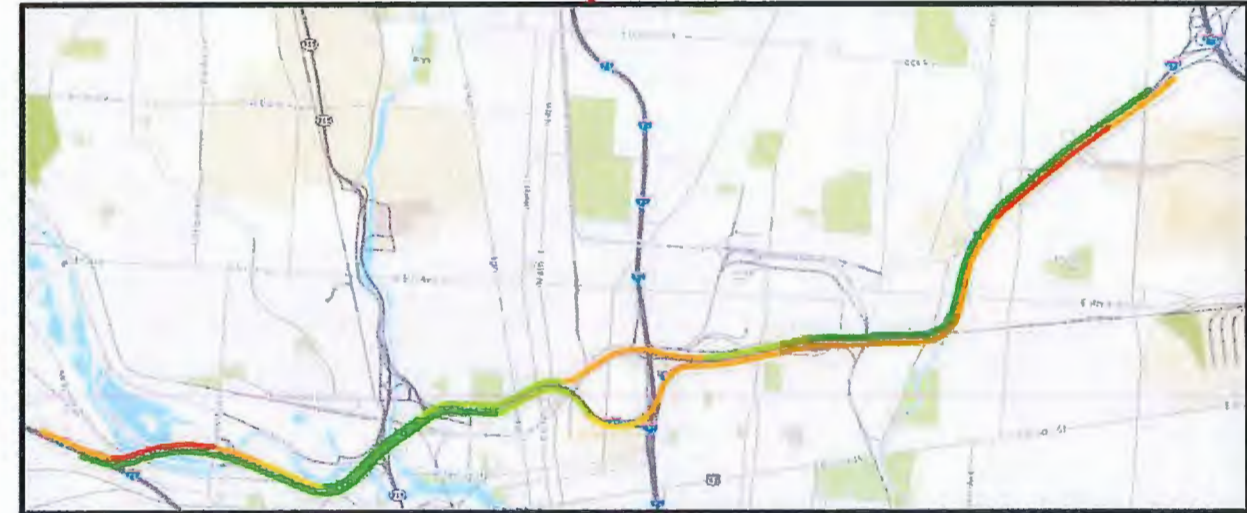
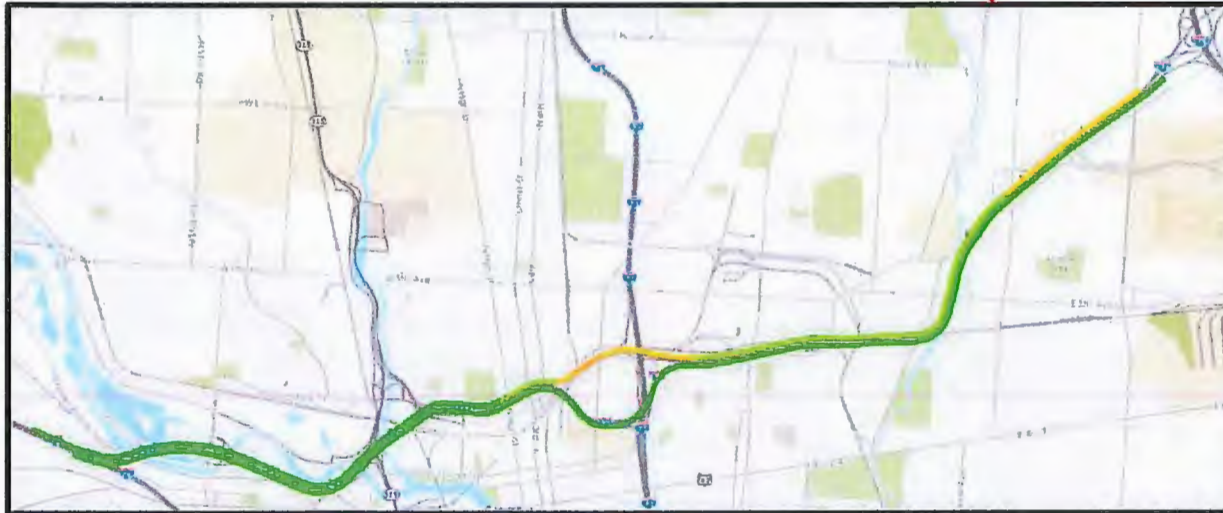
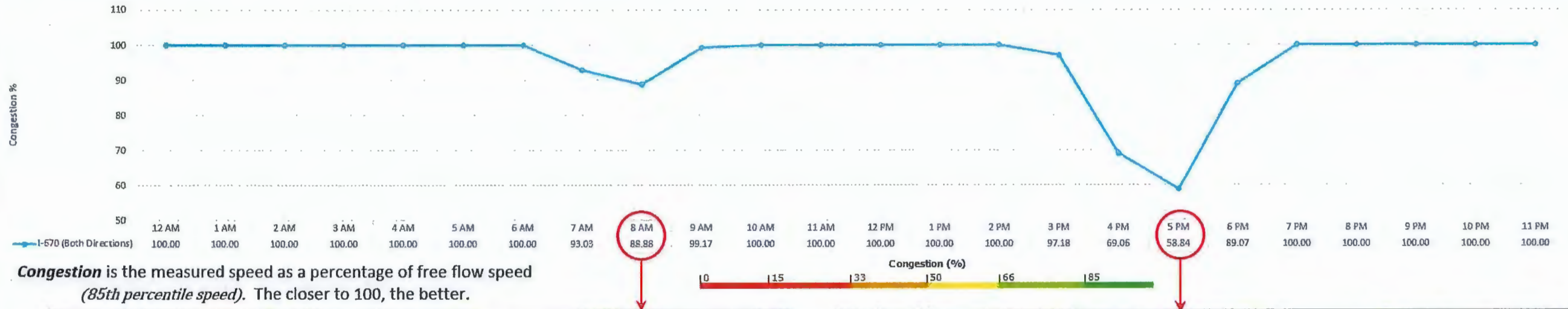
Travel Time Index is the travel time (*Distance Traveled / Speed*) represented as a ratio of the ideal travel time (*Travel Time / FreeFlow¹ Travel Time*). The lower the index number, the better.

¹Freeflow = 85th percentile speed

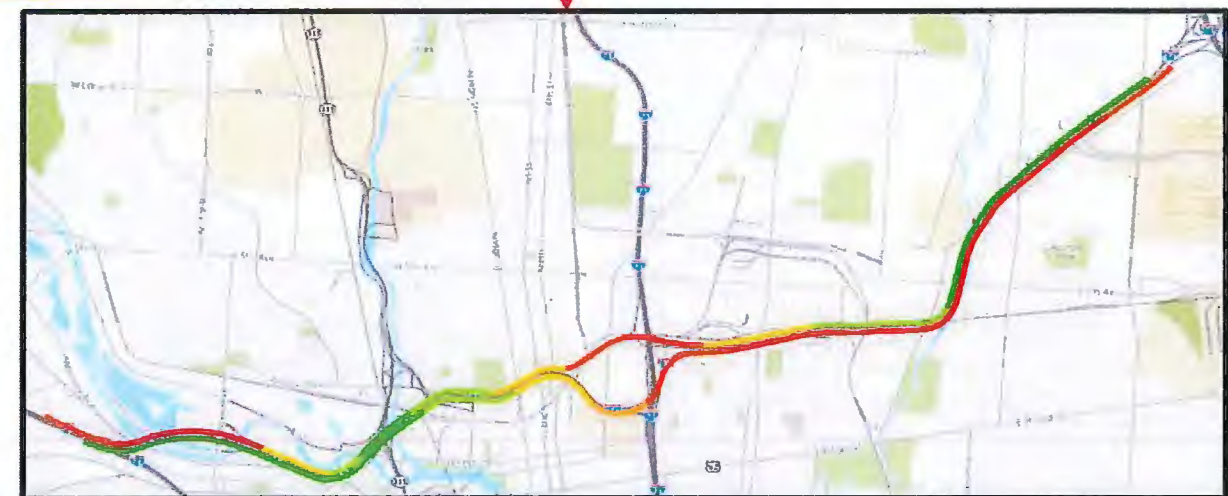
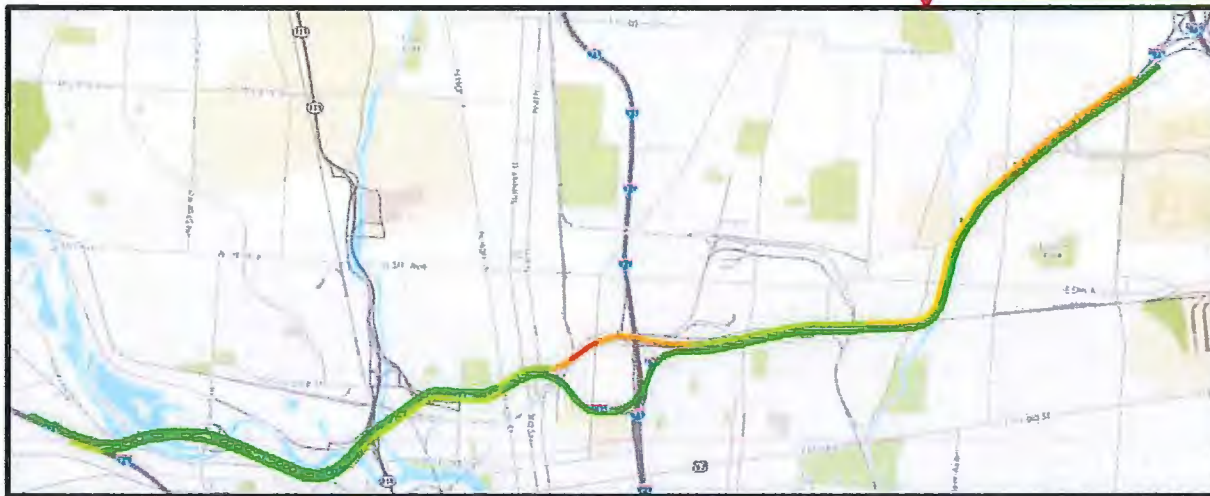
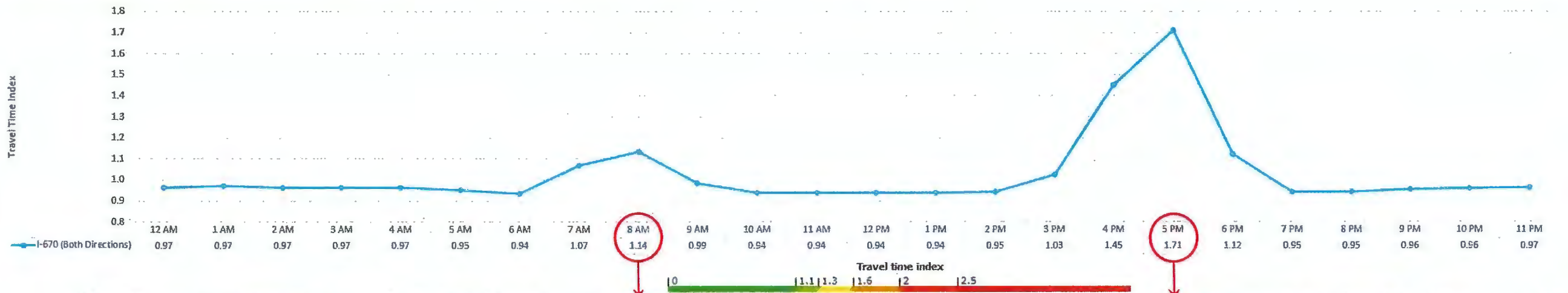


I-670

I-670: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



I-670: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)

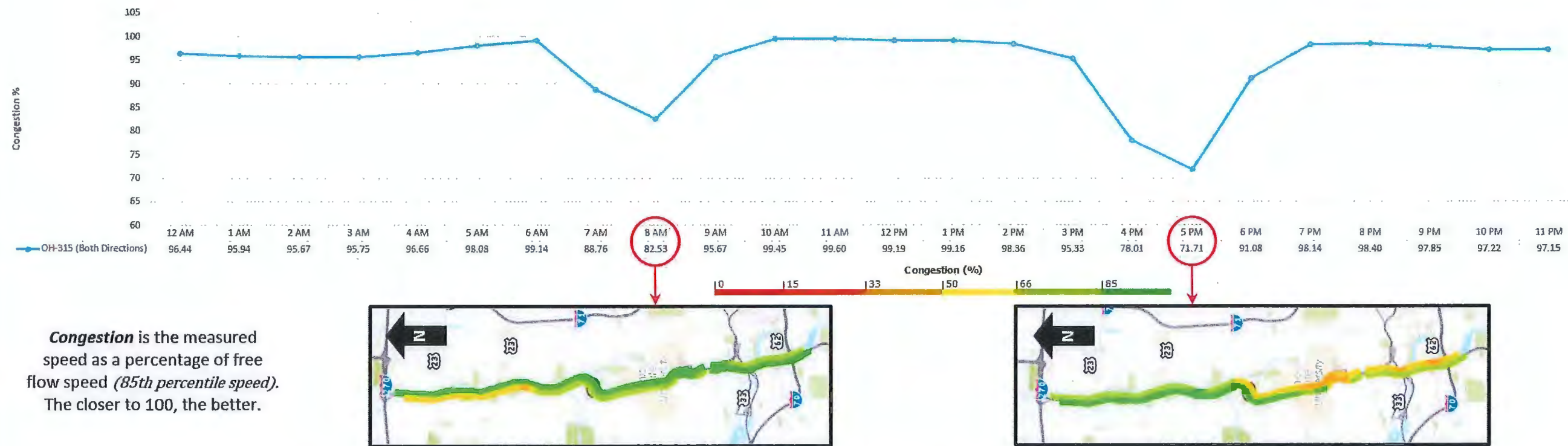


Travel Time Index is the travel time (*Distance Traveled/Speed*) represented as a ratio of the ideal travel time (*Travel Time/FreeFlow¹ Travel Time*). The lower the index number, the better.

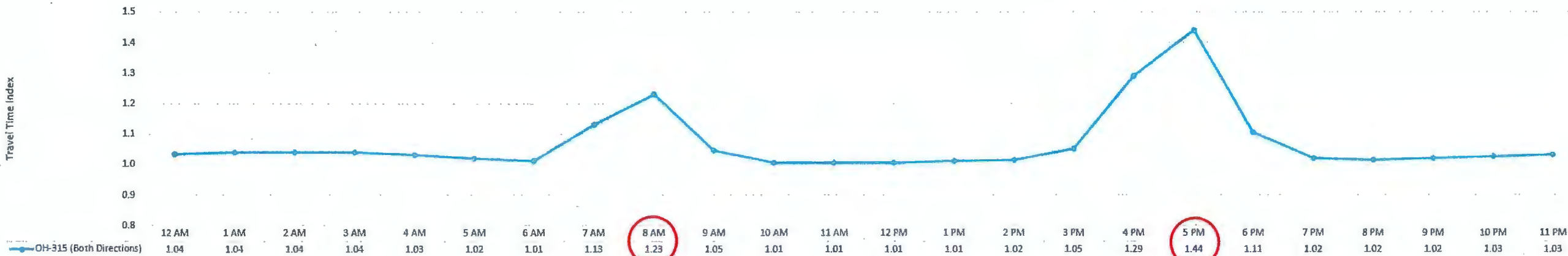
¹Freeflow = 85th percentile speed

OH-315

OH-315: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



OH-315: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)



Travel Time Index is the travel time (*Distance Traveled/Speed*) represented as a ratio of the ideal travel time (*Travel Time/FreeFlow¹ Travel Time*). The lower the index number, the better.

¹Freeflow = 85th percentile speed

